

FIG. 1

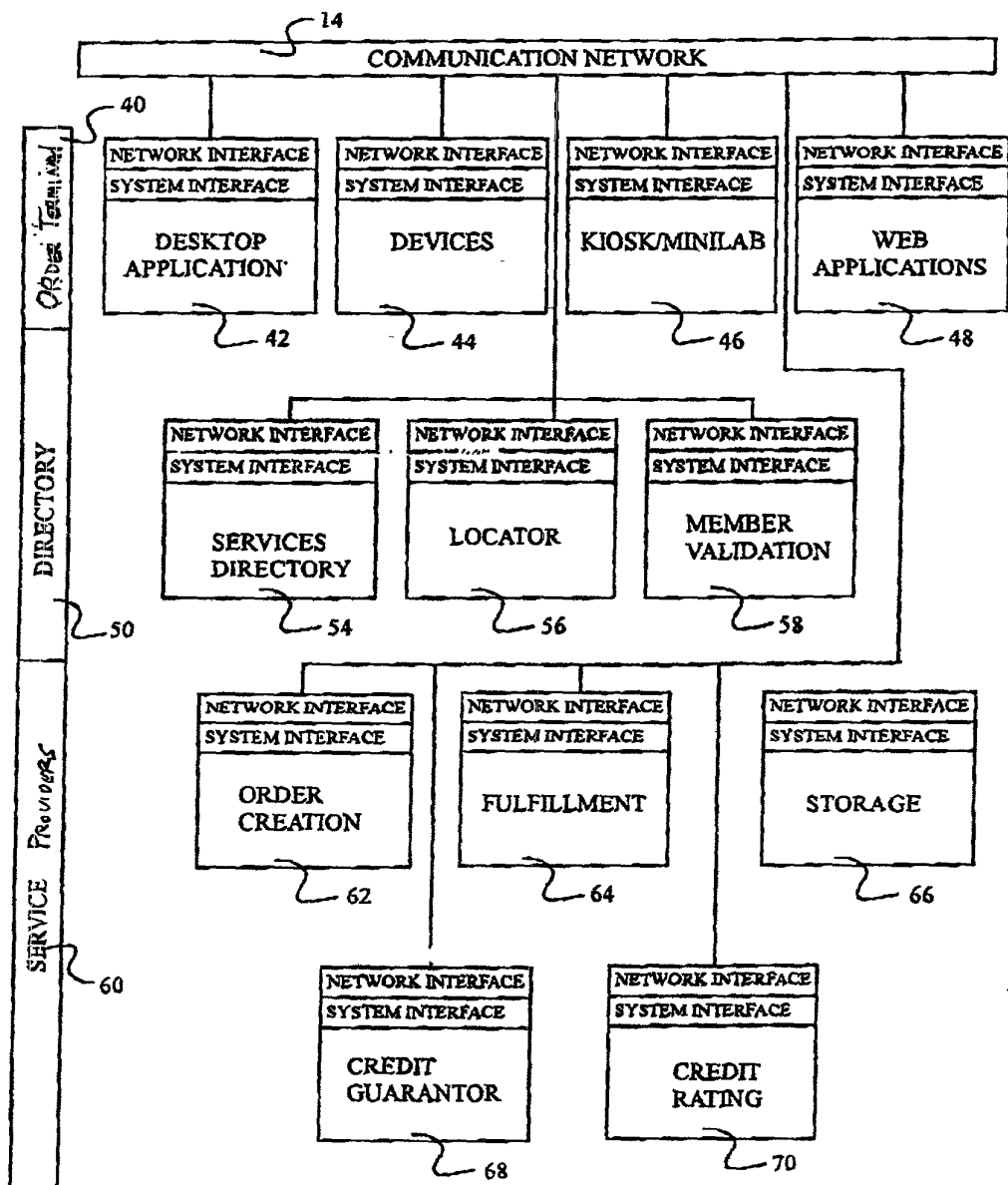


FIG. 2

Fig. 3

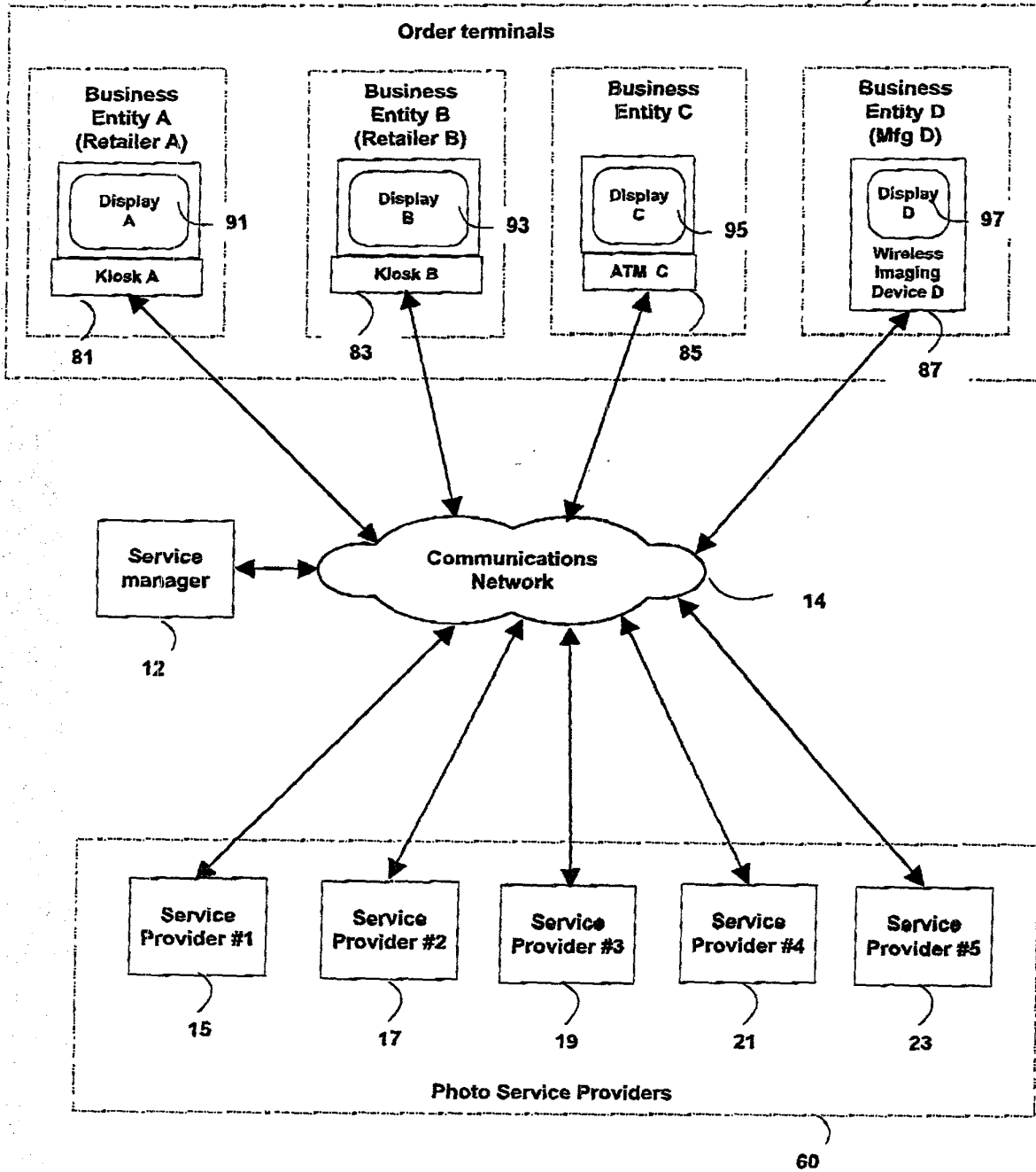


Figure 4

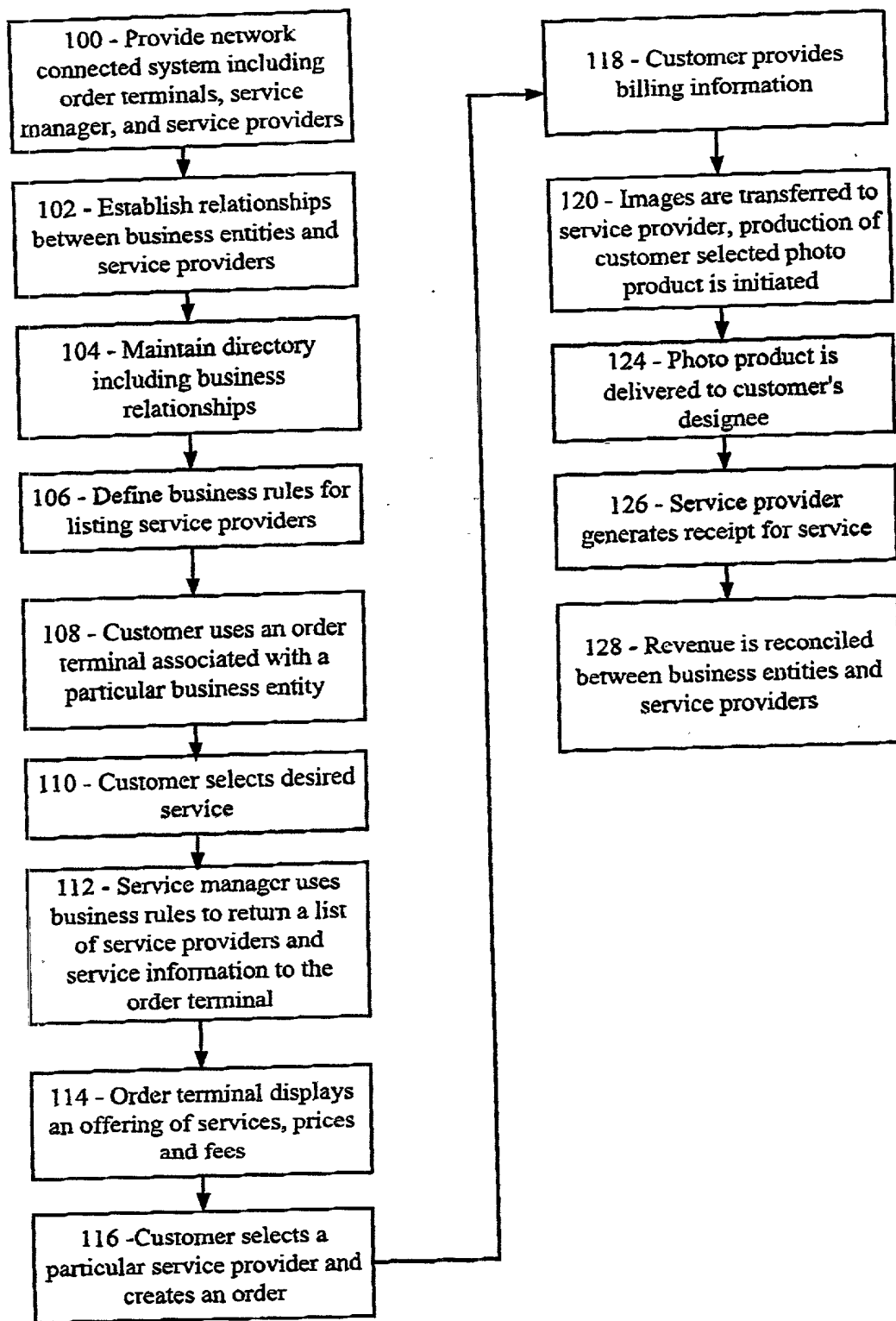


FIG. 5

## Business Relationships

Provider	Name	Service	Entity A	Entity B	Entity C	Entity D
#1	RetailerA.com	Printing	D	X	N	F
#2	RetailerB.com	Printing	X	D	N	X
#3	FOTO.com	Printing	N	N	F	D
#4	FRAMES_R_US	Framed prints	F	N	N	N
#5	Pictures.com	Framed prints	N	F	N	N

## Relationships:

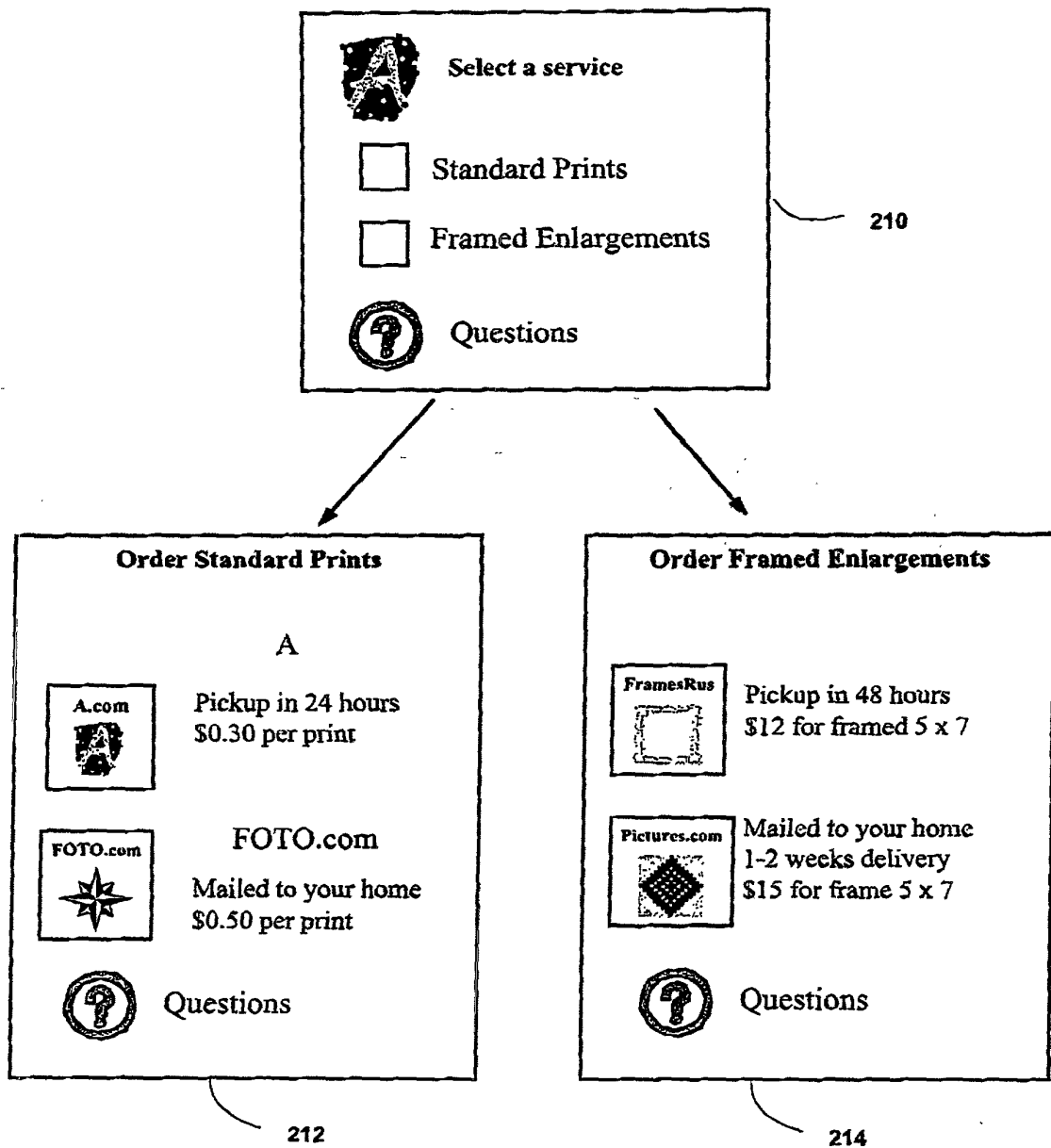
D = domestic


F = Friendly

N = Neutral

X = Hostile

Figure 6A



Select your type of service 


☐ Standard Prints

☐ Framed Enlargements


220

**Order Standard Prints**

**B printing**  
Pickup in 24 hours  
\$0.35 per print

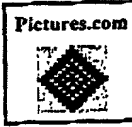


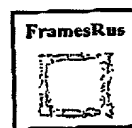
**FOTO.com**  
Mailed to your home  
\$0.50 per print



222

**Order Framed Enlargements**

 Mailed to your home  
1-2 weeks delivery  
\$12 for frame 5 x 7

 Mailed to your home  
1-2 weeks delivery  
\$18 for framed 5 x 7

224

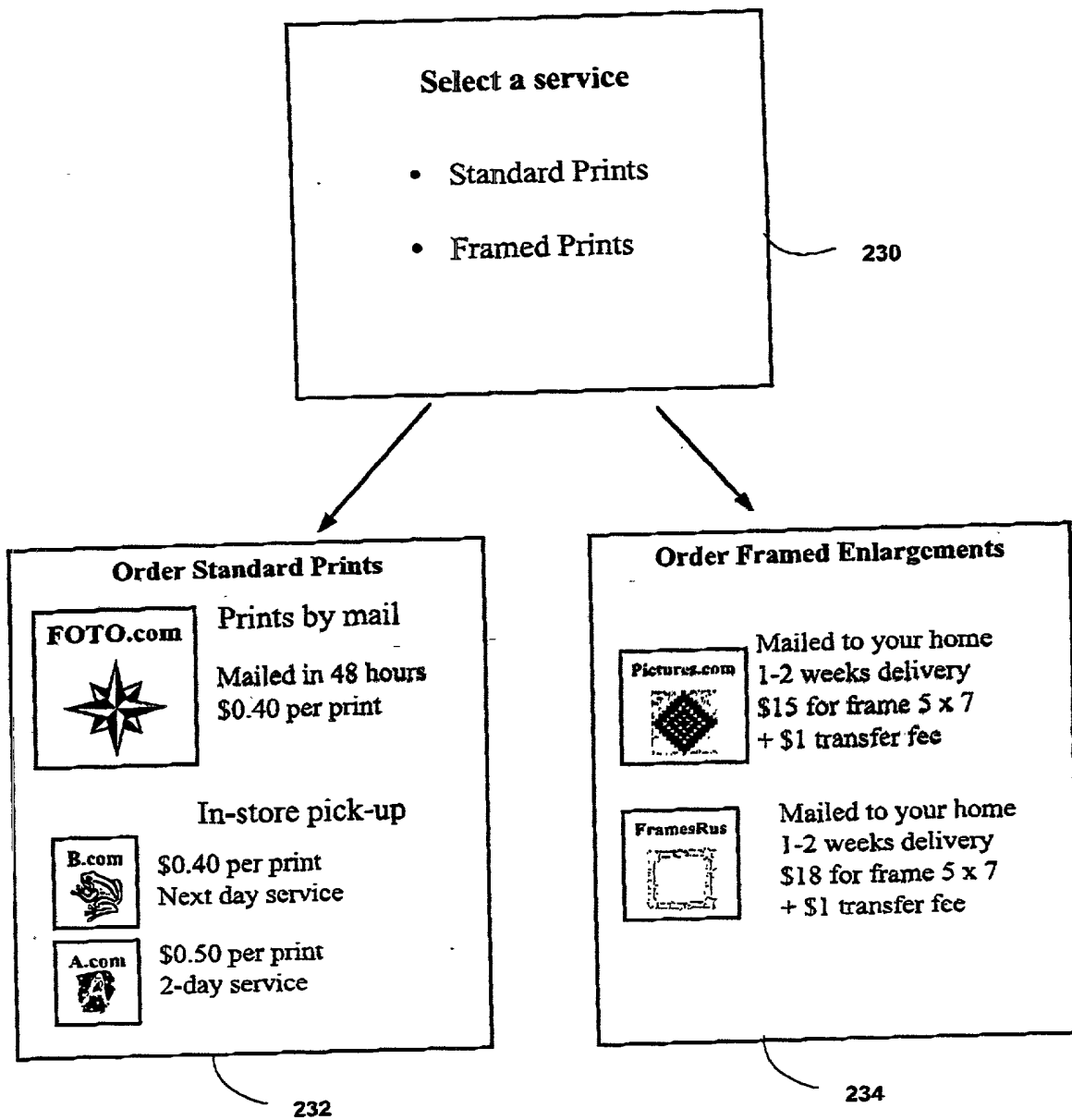




Figure 6D

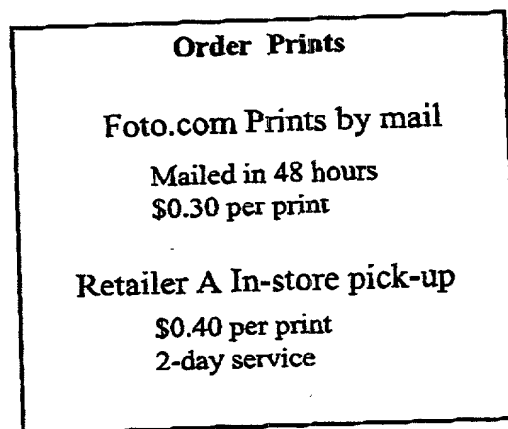


Fig. 7

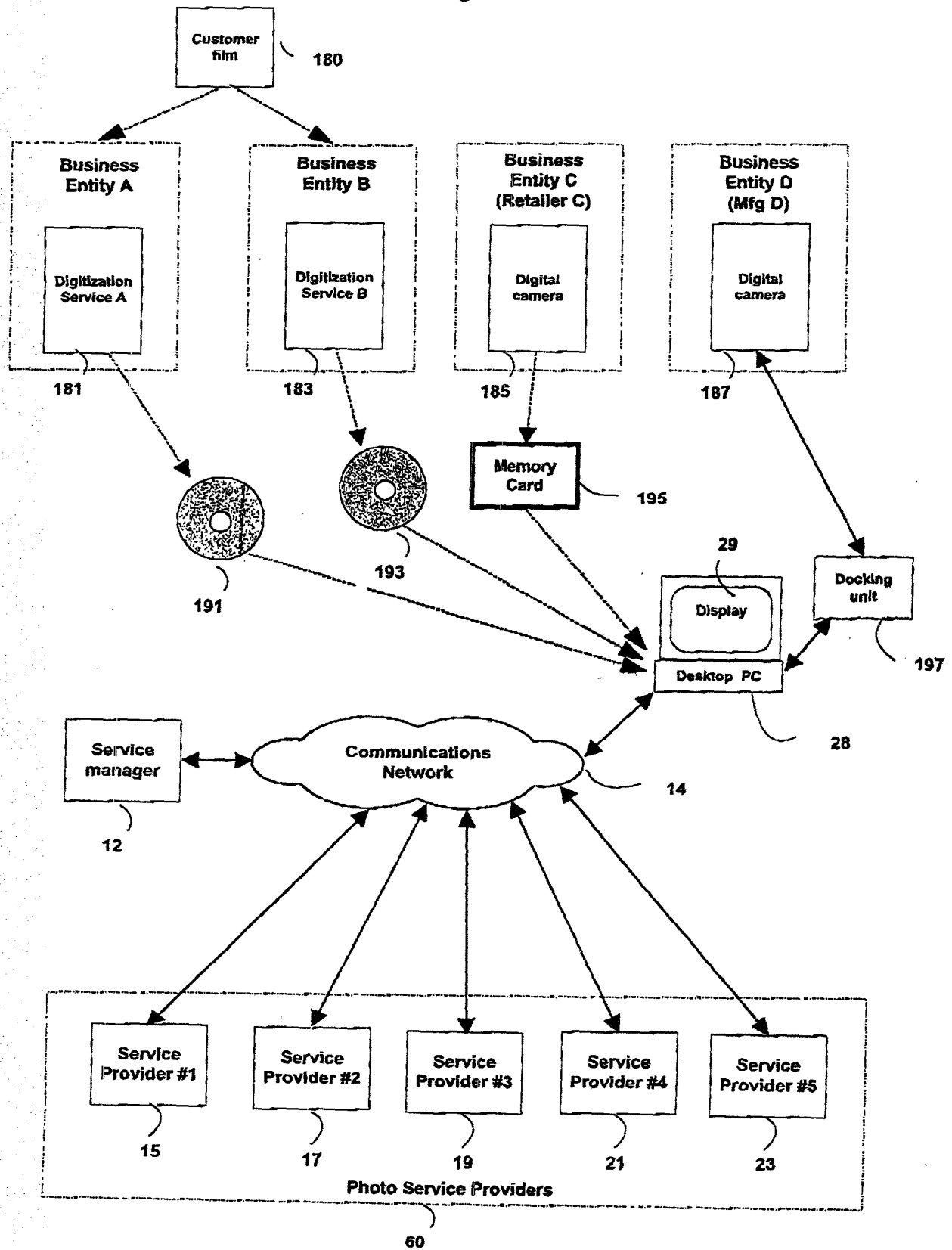


Figure 8

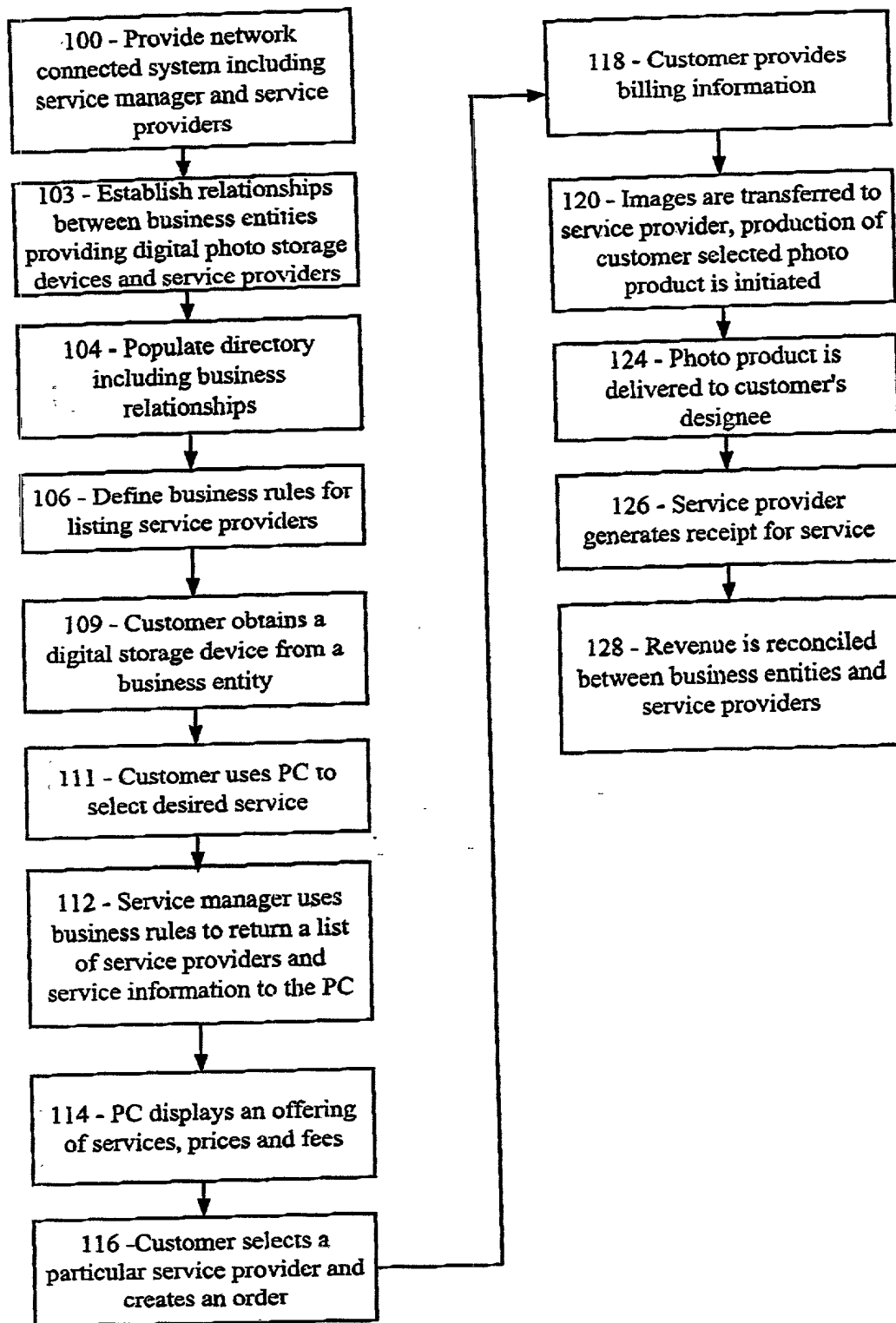


Fig. 9

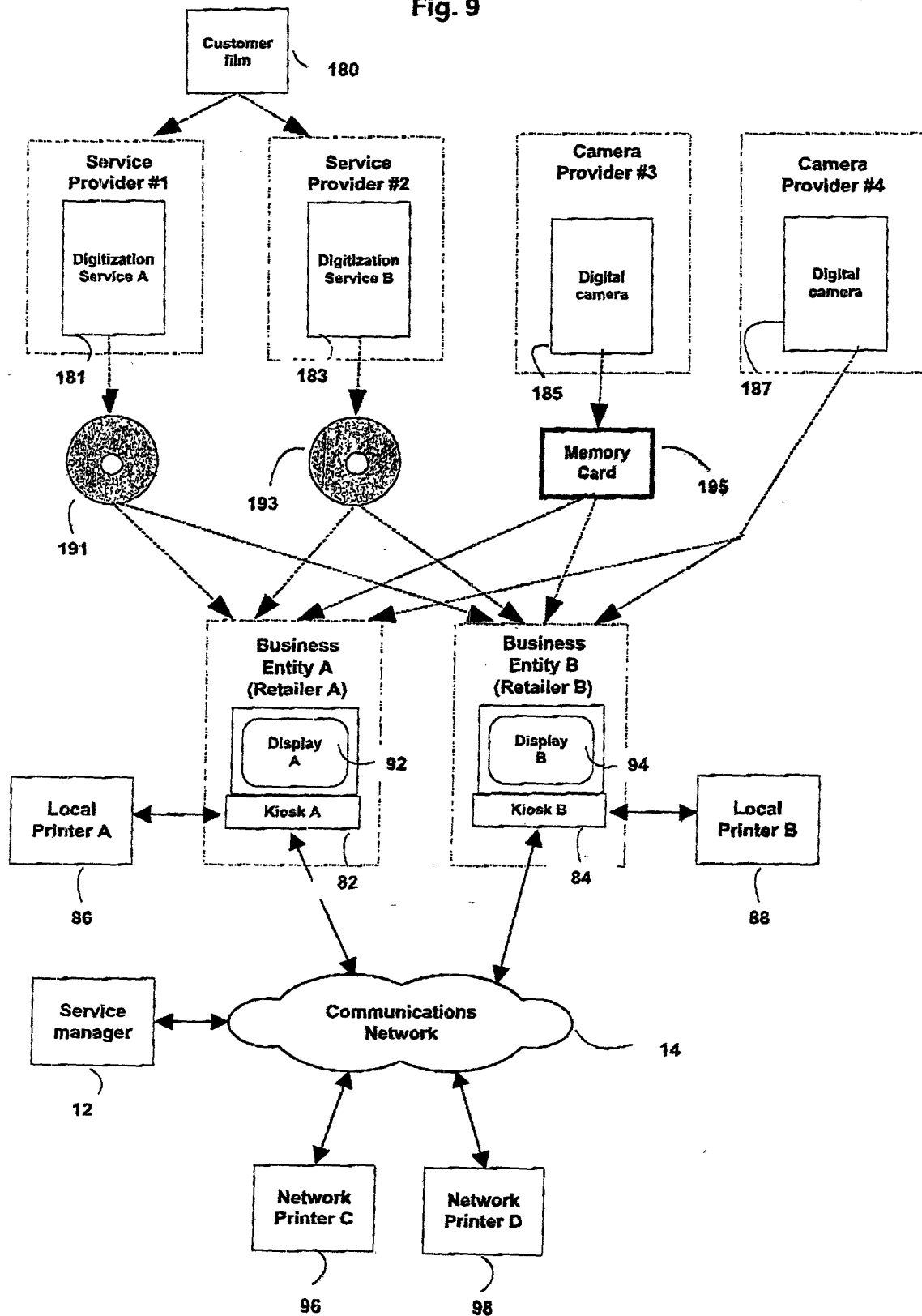


Figure 10

